George Washington Regional Commission
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RESOLUTION NO. 19-08

APPROVING THE FISCAL YEAR 2020 GEORGE WASHINGTON REGIONAL COMMISSION BUDGET

WHEREAS, the George Washington Regional Commission ("the Commission") is the Planning District Commission serving the City of Fredericksburg and Caroline, King George, Spotsylvania and Stafford counties, known together as Planning District 16, and

WHEREAS, the Commission and its sister agency, the Fredericksburg Area Metropolitan Planning Organization, carry out several programs on behalf of its members and in cooperation with its federal, state and local partners, and

WHEREAS, the Commission prepares an annual budget containing a revenue summary and an expenditure plan to carry out is work program.

NOW, THEREFORE, BE IT RESOLVED by the George Washington Regional Commission that it hereby approves the Fiscal Year 2020 GWRC Budget, which is attached hereto.

Adopted by the George Washington Regional Commission at its duly called meeting of June 17, 2019 in the City of Fredericksburg, Virginia, a quorum being present.

_____ June 17, 2019

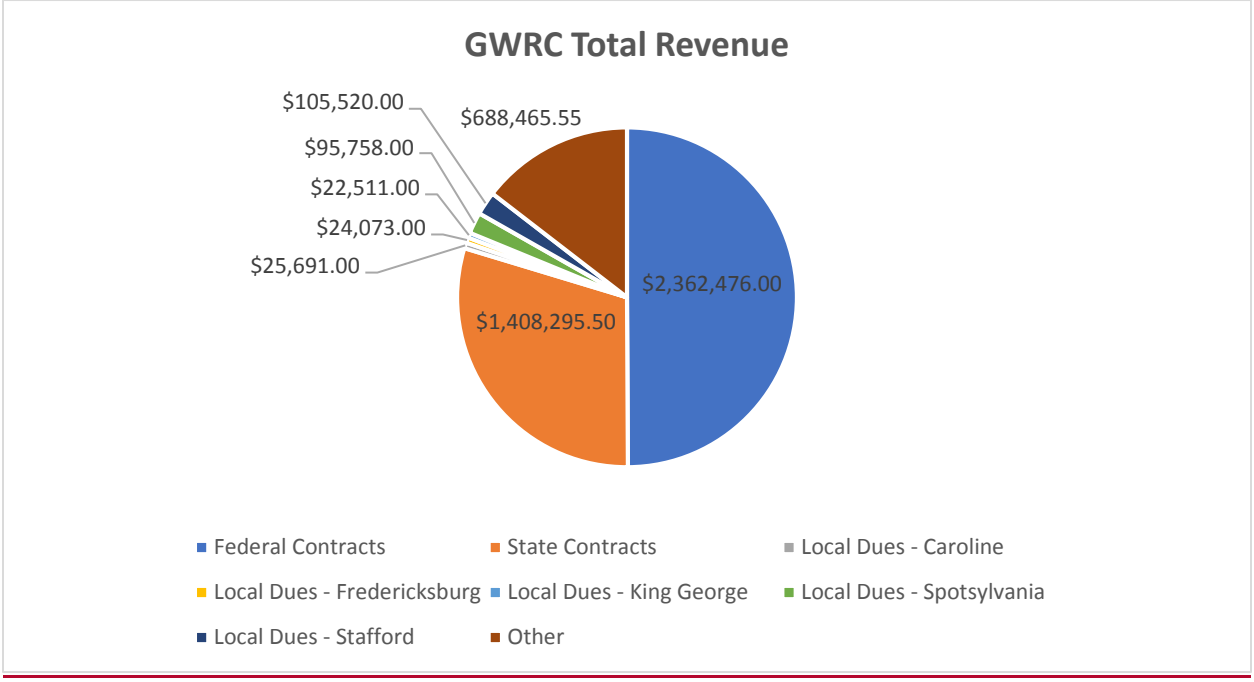
Meg Bohmke, Chairman

GWRC FY20 Budget (~~Preliminary~~Final)
~~May~~ June 2019

The George Washington Regional Commission (GWRC) is the designated planning district commission for Virginia Planning District 16. In this capacity, GWRC and its partner organization the Fredericksburg Area Metropolitan Planning Organization (FAMPO) lead several regional efforts, and GWRC serves as the support organization for several other groups/initiatives.

According to our enacting legislation, GWRC is charged with fostering intergovernmental cooperation by bringing together local elected and appointed officials and involved citizens to discuss common needs and determine solutions to regional issues. We are also responsible for encouraging and facilitating local government cooperation in addressing, on a regional basis, problems of greater than local significance. Our current areas of focus include economic development, environmental services, human services, transportation demand management, rural transportation, urban transportation (FAMPO), legislative services, and other services.

The total anticipated revenue for FY20, across all lines of business and associated organizations is $~~5,143,518~~4,732,790. This is a substantial increase from FY19's approved budget of $2,501,579. The primary reasons for the change are increases in FAMPO-related funding, increased investment by GO Virginia, the opportunity for increased state funding for continued work toward meeting the goals outlined in the Phase III Watershed Implementation Plan (WIP III), and including pass-through funding that was not previously reflected in the GWRC budget.



As the above chart indicates, the largest portion of GWRC's funding is drawn from the federal government. The second largest source of funding, state investment, is also significant. The third greatest source, listed above as "other", includes approximately $600,000 of pass-through funding from the AdVANtage Vanpool Self-Insurance Program. GWRC has administered this program for several years, but this is the first time the funds have been reflected in the GWRC budget.

While local dues make up a relatively small portion of the overall budget, they are the most critical source of funds. Each dollar contributed by local jurisdictions leverages between $4 and $9 in state and federal funds. This base allows us to apply for additional funds that don't require a match, for a total return on investment of $14 for every $1 invested by local jurisdictions.

Like most planning organizations, GWRC's largest expense is personnel. The budget assumes a total staff count of 15 full-time employees, as well as two part-time employees, an AmeriCorps VISTA member and at least one paid intern. Positions included in the FY20 budget are:

Line of Work	**Name**	**Position**	**Full Time/ Part Time**
Administration	Linda Millsaps	Executive Director	Full Time
Administration	Michele Dooling	Director of Finance & Personnel	Full Time
Administration	Vacant	GWRC Administrative Assistant	Part Time
Multiple	Kate Gibson	Deputy Director	Full Time
Economic Development	Jennifer Morgan	GO Virginia Coordinator	Full Time
Human Services	Sam Shoukas	Continuum of Care Coordinator	Full Time
Human Services	Vacant	Continuum of Care VISTA	Full Time

TDM	Leigh Anderson	GWRideConnect Assistant Director	Full Time
TDM	JoAnna Roberson	TDM Planner	Full Time
TDM	Vacant	TDM Planner	Full Time
FAMPO	Paul Agnello	FAMPO Administrator	Full Time
FAMPO	Mark McCaskill	Deputy FAMPO Administrator	Full Time
FAMPO	Briana Hairfield	Public Involvement and Communications Director	Full Time
FAMPO	~~John Bentley~~Vacant	~~GIS Analyst~~Transportation Planner	Full Time
FAMPO	Colin Cate	GIS Analyst	Full Time
FAMPO	Vacant	Modeler	Full Time
FAMPO	Vacant	FAMPO Administrative Assistant	Full Time
FAMPO	Kari Barber	Transportation Planner	Part Time
FAMPO	Matthew Lehane	Intern	Part Time

The next largest area of expenditure is consultants. While consultants are utilized across all lines of work to fill short term or highly specialized needs, they are primarily associated with transportation planning. These consultants are hired to work on planning projects at the direction of the FAMPO Policy Committee.

Marketing and outreach costs are associated primarily with GWRideConnect and serve to encourage commuters to utilize alternative types of transportation to save cost, reduce congestion, and improve environmental quality.

The FY20 budget includes $~~290,000~~165,000 of carryover ~~contingency~~ funding. The largest portion of this relates to FAMPO funding ~~and an opportunity to use a FAMPO PL adjustment to address the expected FY20 match shortage and avoid a potential across-the-board loss to GWRC and FAMPO programming.~~($95,000). In addition, there is $70,000 of carryover related to the GO Virginia Program.

GWRC serves as a pass-through entity for more than $900,000 of state, federal and other funds.

The final item of note is the change in the fringe and indirect rates. These rates are applied across the organization's payroll to support the cost of facilities, insurance, and common expenses, as well as the salary associated with the Executive Director and the Director of Finance and Personnel. The fringe rate, which is set primarily by Stafford County as our payroll agent, ~~increased~~ decreased this year from 39.91% to ~~42.54~~39.23%, a change of ~~2.63~~0.68%. ~~Conversely t~~The indirect rate also declined from 55.69% to ~~47.24~~45.48%, a decrease of ~~8.45~~10.21%.

Schedule of Benefits	FY19	FY20	Variance
Social Security	$62,527	~~$72,731~~ $62,914	~~$10,204~~ $387
Medicare	$14,623	~~$13,511~~ $14,714	~~-$1,112~~ $91
Unemployment Ins	$0	$0	$0
Workers Comp	$1,200	$1,236	$36
Retirement	$103,279	~~$94,227~~ $94,111	~~-$9,052~~ -$9,168
Health Insurance	$211,056	~~$226,560~~ $188,616	~~$15,504~~ -$22,440
Life & Disability Ins	$13,000	~~$33,840~~ $36,577	~~$20,840~~ $23,577
Total Value of Benefits	**$405,685**	**~~$442,105~~ $398,168**	**~~$36,420~~ -$7,517**

GWRC FY20 Budget (Final) - 6/17/19
Fringe & Indirect Rates

Fringe Benefits	Full Time	Part Time	Total
Total Fringe Benefits	$392,638	$5,530	$398,168
Total Salaries	$944,885	$69,860	$1,014,746
Fringe Rate (Total Fringe Benefits/Total Salaries)	41.55%	7.92%	39.24%

Indirect Costs	Total
Indirect Salaries	$203,113
Fringe on Indirect Salaries	$70,483
Indirect Costs	$244,527
Total Indirect Costs	$518,123
Total Salaries Less Indirect Salaries	$811,633
Total Fringe Benefits Less Fringe on Indirect Salaries	$327,685
Total Base	$1,139,318
Indirect Rate (Total Indirect Costs/Total Base)	45.48%

All numbers above have changed from provisional budget.

George Washington Regional Commission

Final Indirect Expenses
FY19 vs. FY20

	FY 17 Budget	FY17 Actuals	FY18 Budget	FY18 Actuals	FY19 Budget	Actuals 4/30/2019	Projected Year End FY19	FY19 Budget vs. Projected Actuals Variance	Proposed FY20 Budget	FY19 vs. FY20 Budget Variance	Projected Year End Actuals vs. FY20 Budget Variance
Space and Equipment											
Occupancy	$90,000.00	$87,916.86	$94,000.00	$90,391.68	$97,000.00	$100,407.00	$115,102.00	($18,102)	$103,933	($6,933)	$11,169
Telephone	$10,000.00	$11,018.94	$10,000.00	$9,371.02	$9,000.00	$7,379.73	$8,880.00	$120	$9,072	($72)	($192)
Equipment Rental/RepairsMain.	$20,000.00	$27,582.08	$39,000.00	$37,579.74	$38,000.00	$20,303.00	$25,673.00	$12,327	$28,995	$9,005	($3,322)
Furn/Fixture Replacement	$0.00	$0.00			$15,000.00	$0.00	$449.00	$14,551	$7,000	$8,000	($6,551)
Equipment Purchases	$1,000.00	$1,848.48	$4,000.00	$0.00	$2,000.00	$1,125.00	$3,626.00	($1,626)	$4,000	($2,000)	($374)
Total Value Equipment & Space	**$121,000.00**	**$128,366.36**	**$147,000.00**	**$137,342.44**	**$161,000.00**	**$129,214.73**	**$153,730.00**	**$7,270**	**$153,000**	**$8,000**	**$730**
Operations											
Supplies	$6,000.00	$7,991.14	$7,000.00	$10,808.22	$11,000.00	$6,999.48	$7,644.00	$3,356	$7,500	$3,500	$144
Postage	$5,200.00	$3,597.79	$3,500.00	$5,566.96	$6,000.00	$3,955.00	$5,270.00	$730	$5,640	$360	($370)
Subscriptions/Publications	$300.00	$284.00	$300.00	$311.00	$300.00	$519.00	$560.00	($260)	$640	($340)	($80)
Local Government Management					$1,000.00	$0.00	$0.00	$1,000	$0	$1,000	$0
Professional Fees	$12,000.00	$11,100.00	$23,000.00	$11,400.00	$23,000.00	$27,740.00	$31,825.00	($8,825)	$30,000	($7,000)	$1,825
ED Moving Expense					$10,000.00	$218.74	$6,000.00	$4,000	$4,000	$6,000	$2,000
Membership	$8,000.00	$8,269.71	$8,000.00	$6,925.00	$8,000.00	$8,096.00	$8,316.00	($316)	$5,976	$2,024	$2,340
Travel	$0.00	$4,121.30	$11,000.00	$2,544.00	$11,000.00	$1,437.15	$1,786.00	$9,214	$4,398	$6,602	($2,612)
Meeting Expense					$0.00	$2,851.00	$3,803.00	($3,803)	$4,455	($4,455)	($652)
Conferences/Staff Development	$0.00	$10,183.10	$0.00	$14,608.74	$0.00	$5,546.00	$5,675.00	($5,675)	$10,375	($10,375)	($4,700)
Insurance	$3,000.00	$2,107.00	$2,500.00	$5,123.00	$2,500.00	$3,181.00	$3,181.00	($681)	$3,181	($681)	$0
Interest	$4,000.00	$3,812.68	$4,000.00	$1,626.69	$2,000.00	$1,143.67	$1,460.00	$540	$5,822	($3,822)	($4,362)
Business Expense/Miscellaneous Expense	$0.00	$4,952.56	$1,000.00	$330.62	$0.00	$0.00	$140.00	($140)	$540	($540)	($400)
Public Relations	$1,000.00	$696.88	$500.00	$2,742.07	$1,000.00	$285.00	$365.00	$635	$3,000	($2,000)	($2,635)
Consultant	$1,000.00	$7,000.00	$1,000.00	$23,823.49	$1,000.00	$0.00	$0.00	$1,000	$1,000	$0	($1,000)
Travel/Training	$13,000.00	-$176.28	$0.00	$125.35	$0.00	$0.00	$0.00	$0	$0	$0	$0
Staff Development	$2,200.00	$0.00			$0.00	$0.00	$0.00	$0	$0	$0	
Total Value of Operations	**$55,700.00**	**$63,939.88**	**$61,800.00**	**$85,935.14**	**$76,800.00**	**$61,972.04**	**$76,025.00**	**$775**	**$86,527**	**($9,727)**	**($10,502)**
Contingency									**$5,000**		
Total Indirect Expense	**$176,700.00**	**$192,306.24**	**$208,800.00**	**$223,277.58**	**$237,800.00**	**$191,186.77**	**$229,755.00**	**$8,045**	**$244,527**	**($6,727)**	**($14,772)**
Budget vs. Actuals Variance:		($15,606)		($14,478)							

GEORGE WASHINGTON REGIONAL COMMISSION
Final Indirect Expenses
FY19 vs. FY20

	Budget FY2019	Actual YTD 4/30/2019	Projected Year-End FY19	Budget vs. Projected Actuals Variance	Budget FY2020	FY19 vs. FY20 Budget Variance	Projected YE Actuals vs. FY20 Budget Variance
Space and Equipment							
Occupancy	**$97,000**						
Rent		$59,680	$71,616		71,616		0
Loan- Union Bank		$22,474	$27,065		11,671		15,394
Utilities		$7,351	$8,696		9,064		-368
Maintenance		$4,160	$5,000		4,840		160
Taxes		$6,742	$6,742		6,742		0
Total Occupancy Expense:	$97,000	$100,407	$115,102	($18,102)	103,933	(6,933)	15,186
Telephone & Telecommunication	**$9,000**						
Telephone/Telecommunications		7,380	8,880		9,072		
Telephone & Telecommunication	9000	7,380	8,880	$120	9,072	(72)	(192)
Equipment, Rental & Maintenance	38000						
Maintenance		16,877	21,215		24,305		
Software		3,426	4,458		4,690		
Equipment, Rental & Maintenance	38000	20,303	25,673	$12,327	28,995	9,005	(3,322)
Furn/Fixture Replacement	15000						
Misc. Building Equipment Replacement					$2,000		
Office Desks & Chairs			449		$5,000		
Furn/Fixture Replacement:	15000	0	449	$14,551	$7,000	8,000	(6,551)
Equipment Purchase	2000						
New Recording Device Setup					$1,000		
New Hot Water Heater			1,125				
Server Replacement			2,501				
New Computer					$3,000		

	Budget FY2019	Actual YTD 4/30/2019	Projected Year-End FY19	Budget vs. Projected Actuals Variance	Budget FY2020	FY19 vs. FY20 Budget Variance	Projected YE Actuals vs. FY20 Budget Variance
Equipment Purchase:	2000	0	3,626	($1,626)	$4,000	(2,000)	(374)
Total Value Equipment and Space:	**$161,000**	**$128,090**	**$153,730**	**$7,270**	**$153,000**	**$8,000**	**$730**
Operations							
Supplies Expense	11000						
Business Cards/Letterhead		907	907		500		
Office Supplies		6,092	6,737		7,000		
	11000	6,999	7,644	$3,356	7,500	3,500	144
Postage, Shipping & Delivery	6000						
Pitney Bowes Financial Services		1,350	1,665		640		
Pitney Bowes Reserve - Postage		2,605	3,605		5,000		
Postage, Shipping & Delivery	6000	3,955	5,270	$0	5,640	360	-370
Books, Subscriptions & References	300						
Free Lance Star		302	302		300		
Stanford Social		45	45		105		
VA. Assoc. of Gov. Archives & Records			40		80		
Miscellanous Subscriptions		173	173		155		
Books, Subscriptions & References	300	519	560	($260)	640	(340)	(80)
Local Government Management	$1,000	$0	$0	$1,000	$0	$1,000	
Local Government Management	$1,000	$0	$0	$1,000	$0	1,000	$0
Professional Fees							
Dunham, Aukamp, Rhodes, PLC	11000	11,700	11,700		11,900		
Hefty Wiley & Gore, PC	12000	16,000	20,000		18,000		
Misc. Audit Bank Fees		40	125		100		
Professional Fees	23000	27,740	31,825	($8,825)	30,000	(7,000)	1,825
Moving Expense							

	Budget FY2019	Actual YTD 4/30/2019	Projected Year-End FY19	Budget vs. Projected Actuals Variance	Budget FY2020	FY19 vs. FY20 Budget Variance	Projected YE Actuals vs. FY20 Budget Variance
Executive Director	$10,000	$219	$6,000	$4,000	$4,000	6,000	
ED Moving Expense	$10,000	$219	$6,000	$4,000	$4,000	6,000	$2,000
Membership	$8,000						
Fred. Reg. Chamber of Commerce		$475	$475		$475		
King George Chamber of Commerce		$102	$102		$102		
Stafford Rotary Club		$0	$220		$880		
NADO		$3,000	$3,000		$0		
Southeast Regional Directors Institute		$800	$800		$800		
VA Housing Alliance		$350	$350		$350		
VAPDC		$3,050	$3,050		$3,050		
VLGMA		$319	$319		$319		
Membership	$8,000	$8,096	$8,316	($316)	$5,976	2,024	$2,340
Travel	$11,000						
Transportation - Travel		$1,437	$1,786		$4,398		
Travel	$11,000	$1,437	$1,786	$9,214	4,398	6,602	(2,612)
Meeting Expenses							
COA Monthly Meetings		$1,244	$1,692		2,400.00		
Board of Director's Meetings		$808	$1,134		1,550.00		
Miscellaneous Meeting Expense		$798	$976		505.00		
Meeting Expenses	$0	$2,851	$3,803	($3,803)	4,455.00	(4,455)	(652)
Conference, Convention & Meetings							
Staff Development		$1,720	$1,720		2,000.00		
State and National Conferences		$3,826	$3,955		8,375.00		
Conference, Convention & Meetings		$5,546	$5,675	($5,675)	10,375.00	(10,375)	(4,700)
Insurance	$2,500						
VACORP - Business & Equipment		$2,790	$2,790		2,790.00		
VA Dept of Treasury - Public Officials Liab.		$391	$391		391.00		
Insurance	$2,500	$3,181	$3,181	($681)	3,181.00	(681)	0.00
Interest	$2,000						

	Budget FY2019	Actual YTD 4/30/2019	Projected Year-End FY19	Budget vs. Projected Actuals Variance	Budget FY2020	FY19 vs. FY20 Budget Variance	Projected YE Actuals vs. FY20 Budget Variance
Union Bank - Interest Expense		$1,144	$1,460		132		
Stafford County - Interest (5.99% rate)		$0	$0		5,690		
Interest	$2,000	$1,144	$1,460	$540	5,822	(3,822)	(4,362)
Public Relations	$1,000						
Annual Report		$0			2,000		
Advertising Expense		$285	$365		1,000		
Public Re	$1,000	$285	$365	$635	3,000	(2,000)	(2,635)
Consultant	$1,000	$0	$0	$1,000	$1,000	$0	
	$1,000	$0	$0	$1,000	$1,000	$0	($1,000)
Business Expense							
Union - ACH Monthly Fees			$140		$540	($540)	
Business Expense	$0	$0	$140	($140)	$540	($540)	($400)
Total Value of Operations	**$76,800**	**$61,972**	**$76,025**	**$775**	**$86,527**	**($9,727)**	**($10,502)**
Contingency	**$0**	**$0**	**$0**	**$0**	**$5,000**	**($5,000)**	**($5,000)**

Significant Organization Level Budget Modifications from FY19

- Retirement of the building loan. When GWRC moved into the building at 406 Princes Anne Street, significant upfitting and building modifications were required. As such, GWRC took out a loan to pay for those improvements and the move. The annual cost of the loan has most recently been $26,912. We anticipate being able to retire the loan in November of this year.
- Reduction in equipment rental and maintenance. The FY19 budget assumed $38,000 of expenditures in this category. Based on our current run rate, we believe $28,995 is more appropriate for FY20.
- Increase of $2,000 for equipment purchases. The FY19 budget assumed $2,000 of expenditure. However, no purchases were made in the fiscal year that could not be billed to an award. Going forward we are requesting funds to purchase a new computer for the Executive Director and equipment for more professional recording of public meetings.
- Elimination of the Local Government Management line item. This was included in the FY19 budget, but no funds were expended, and no needs are anticipated.
- An increase in professional fees. This relates primarily to legal and accounting services. We anticipate a continuing need for legal assistance with document development and review as it relates to creating a new procurement manual, a document retention program, agency FOIA related policies, as well as intergovernmental agreements and interagency MOUs.
- Creation of a meeting line item. GWRC hosts monthly GWRC Board meetings, monthly CAO meetings, and several department-specific gatherings. Often GWRC provides a light meal. In the past this expense has not been detailed in the budget.
- Addition of an organizational line item for conferences, conventions, and professional development. In the past these expenses have been charged to a specific grant or taken from general availability. While we will continue to charge grants appropriately, we have included a new line item for these investments in employee growth and development. Based on a review of FY18 expenditures, this does not seem to be an increase as much as increased transparency.
- Creation of a contingency fund for GWRC. In order to improve transparency much effort has been put into creating a very detailed and exact budget proposal. This leaves very little room for error or unexpected expenses. We propose adding a small contingency line item ($5,000) to indirect costs to use in the event of unexpected events, needs, or opportunities.
- Addition of interest payments to Stafford County. GWRC is fortunate to have Stafford County serve as its payroll agency. Due to cash flow challenges, that often includes Stafford “floating” payroll expenses until GWRC receives reimbursement for those expenses, in arrearages, from our state and federal partners. Many years ago, GWRC paid Stafford interest for the float. When interest rates became prohibitive Stafford agreed to waive the fees temporarily. While it is not clear why payments were not restarted, this budget assumes a resumption of this payment.
- A 3.0% COLA for employees. Federal economists anticipate a 2.8% increase nationally in the 2019 cost of living.

Departmental/Line of Business Budget Highlights

GWRC FY20 Budget (Final)	Economic Development	Environmental Services	Human Services	Transportation Demand Management	Rural Transportation	FAMPO	Legislative Services	Other Services	Total
Prior Year Balance									
Total	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Revenues									
Federal Contracts	$ -	$ -	$ 67,095.00	$ -	$ 58,000.00	$ 2,237,381.00	$ -	$ -	$ 2,362,476.00
State Contracts	$ 512,119.00	$ 108,000.00	$ 50,000.00	$ 556,816.00	$ -	$ 106,360.50	$ -	$ 75,000.00	$ 1,408,295.50
Local Dues - Caroline	$ -	$ 964.61	$ 2,540.35	$ 7,361.11	$ 7,853.48	$ -	$ 5,000.00	$ 1,971.45	$ 25,691.00
Local Dues - Fredericksburg	$ -	$ 1,017.26	$ 2,679.00	$ 7,762.88	$ -	$ 5,755.85	$ 5,000.00	$ 1,858.00	$ 24,073.00
Local Dues - King George	$ -	$ 816.36	$ 2,149.91	$ 6,229.75	$ 6,646.52	$ -	$ 5,000.00	$ 1,668.46	$ 22,511.00
Local Dues - Spotsylvania	$ -	$ 4,840.56	$ 12,747.81	$ 36,939.07	$ -	$ 27,389.27	$ 5,000.00	$ 8,841.29	$ 95,758.00
Local Dues - Stafford	$ -	$ 5,361.21	$ 14,118.94	$ 40,912.18	$ -	$ 30,335.38	$ 5,000.00	$ 9,792.29	$ 105,520.00
Other	$ -	$ -	$ 45,585.55	$ 600,000.00	$ -	$ 42,880.00	$ -	$ -	$ 688,465.55
Total	**$ 512,119.00**	**$ 121,000.00**	**$ 196,916.55**	**$ 1,256,021.00**	**$ 72,500.00**	**$ 2,450,102.00**	**$ 25,000.00**	**$ 99,131.50**	**$ 4,732,790.05**
Expenses									
Personnel (Salary + Fringe + Indirect)	$ 140,000.00	$ 15,000.00	$ 138,331.00	$ 472,966.00	$ 71,500.00	$ 1,034,599.00	$ -	$ -	$ 1,872,396.00
Consultants	$ 9,000.00	$ 102,500.00	$ -	$ -	$ -	$ 1,209,403.00	$ 25,000.00	$ -	$ 1,345,903.00
Capacity Building Efforts	$ 23,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 23,000.00
HMIS	$ -	$ -	$ 15,585.55	$ -	$ -	$ -	$ -	$ -	$ 15,585.55
Meetings	$ 2,000.00	$ -	$ -	$ -	$ -	$ 2,300.00	$ -	$ -	$ 4,300.00
New Computer/Software/Equipment	$ 1,000.00	$ -	$ 1,000.00	$ 2,000.00	$ -	$ 24,000.00	$ -	$ -	$ 28,000.00
In State Travel/Conferences	$ 3,000.00	$ -	$ 2,000.00	$ 2,000.00	$ 1,000.00	$ 9,000.00	$ -	$ -	$ 17,000.00
Out of State Travel/Conferences	$ -	$ -	$ -	$ 2,000.00	$ -	$ 15,000.00	$ -	$ -	$ 17,000.00
Software Maintenance	$ -	$ -	$ -	$ -	$ -	$ 18,500.00	$ -	$ -	$ 18,500.00
Office Supplies	$ -	$ -	$ -	$ -	$ -	$ 8,300.00	$ -	$ -	$ 8,300.00
Memberships	$ -	$ -	$ -	$ -	$ -	$ 9,000.00	$ -	$ -	$ 9,000.00
Website/Public Involvement	$ -	$ -	$ -	$ 800.00	$ -	$ 25,000.00	$ -	$ -	$ 25,800.00
Marketing/Outreach	$ 2,000.00	$ -	$ -	$ 119,705.00	$ -	$ -	$ -	$ -	$ 121,705.00
Leased Spaces	$ -	$ -	$ -	$ 36,550.00	$ -	$ -	$ -	$ -	$ 36,550.00
Vanpool Subsidies	$ -	$ -	$ -	$ 20,000.00	$ -	$ -	$ -	$ -	$ 20,000.00
Pass-Through	$ 262,119.00	$ -	$ 40,000.00	$ 600,000.00	$ -	$ -	$ -	$ 20,000.00	$ 922,119.00
Total	**$ 442,119.00**	**$ 117,500.00**	**$ 196,916.55**	**$ 1,256,021.00**	**$ 72,500.00**	**$ 2,355,102.00**	**$ 25,000.00**	**$ 20,000.00**	**$ 4,485,158.55**
Balance									
Unused/Expired Awards	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Project Contingency/Carryover Funds	$ 70,000.00	$ -	$ -	$ -	$ -	$ 95,000.00	$ -	$ -	$ 165,000.00
GWRC Contingency/Fund Balance	$ -	$ 3,500.00	$ -	$ -	$ -	$ -	$ -	$ 79,131.50	$ 82,631.50
Total	**$ 70,000.00**	**$ 3,500.00**	**$ -**	**$ -**	**$ -**	**$ 95,000.00**	**$ -**	**$ 79,131.50**	**$ 247,631.50**

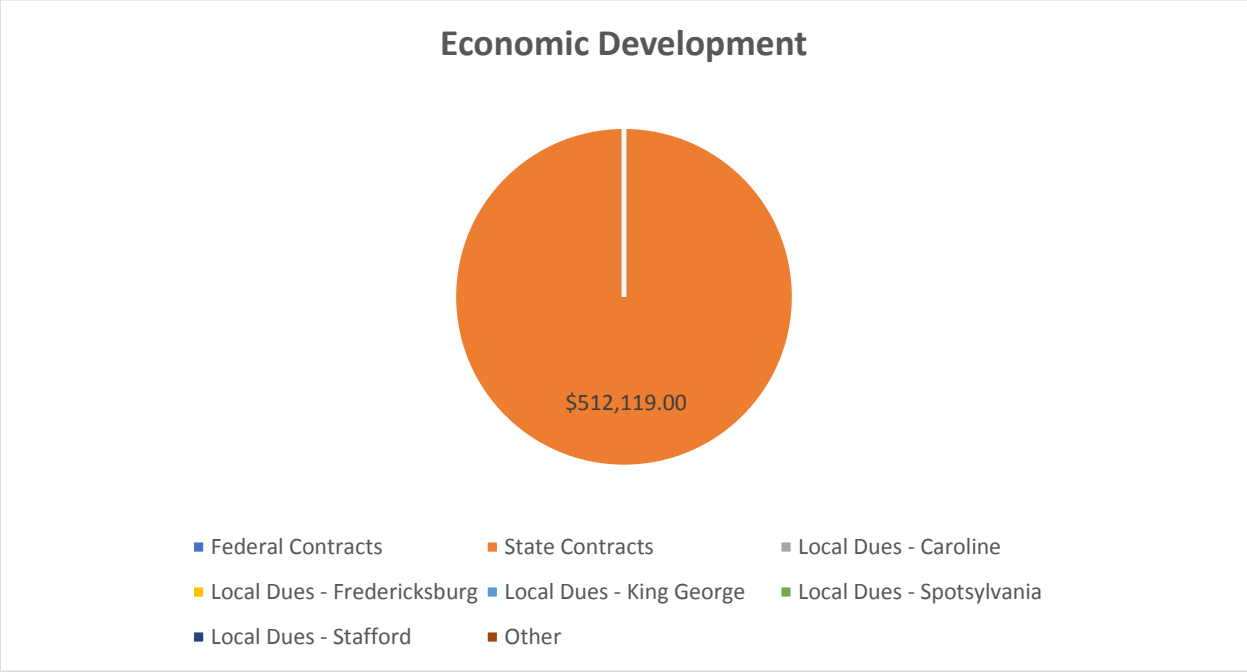
Economic Development

GWRC serves as the support organization and fiscal agent for the Mary Ball Washington Regional Council, better known as GO Virginia Region 6. Region 6 includes all the jurisdictions in the George Washington Region, the Northern Neck, and the Middle Peninsula. As the support organization, GWRC is responsible for staffing and supporting the work of the Council, and well as developing and managing the funding award process, assisting local organizations with the development of their proposals, and overseeing the implementation and financials of specific projects.

In FY19, GO Virginia Region 6 awarded and supported a variety of projects including the PamunkeyNet Business Plan, Flexible Office Space Due Diligence, Virginia Sea Grant Resiliency Planning Grant, Welding Training Program, and Cybersecurity Certification Program, as well as a capacity building grant for the GWRC Region for the "Good Jobs Here" initiative.

In FY20, the program will experience a cost increase of approximately $255,745. Of this, $188,000 are pass-through costs associated with specific projects like those noted above, along with development of a new Growth and Diversification Plan and three project pipeline development contracts. In addition, the budget includes increasing the staffing associated with the program from a part time employee to a full-time GO Virginia staffer with oversight by the Deputy Director.

No local dues are allocated to the program. All GO Virginia funding is under a state contract.



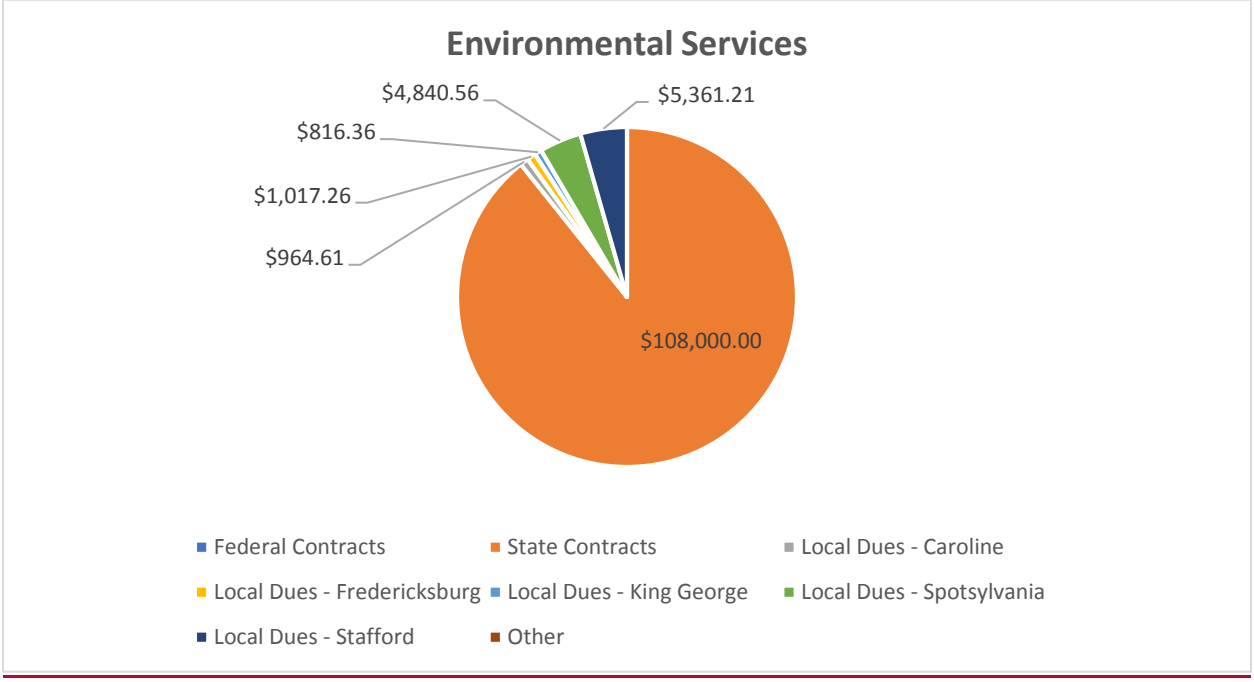
GWRC FY20 Budget (Final) Economic Development	734003 GO VA	734004 PamunkeyNet	734005 Flex Space	734006 VASG	734007 Welding	New Cybersecurity	Total
Prior Year Balance							
Total	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Revenues							
Federal Contracts	$ -	$ -	$ -	$ -	$ -	$ -	$ -
State Contracts	$ 250,000.00	$ 47,395.00	$ 21,730.00	$ 45,556.00	$ 37,438.00	$ 110,000.00	$ 512,119.00
Local Dues - Caroline	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Local Dues - Fredericksburg	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Local Dues - King George	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Local Dues - Spotsylvania	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Local Dues - Stafford	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Other	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total	**$ 250,000.00**	**$ 47,395.00**	**$ 21,730.00**	**$ 45,556.00**	**$ 37,438.00**	**$ 110,000.00**	**$ 512,119.00**
Expenses							
Personnel (Salary + Fringe + Indirect)	$ 140,000.00	$ -	$ -	$ -	$ -	$ -	$ 140,000.00
Consultants	$ 9,000.00	$ -	$ -	$ -	$ -	$ -	$ 9,000.00
Capacity Building Efforts	$ 23,000.00	$ -	$ -	$ -	$ -	$ -	$ 23,000.00
HMIS	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Meetings	$ 2,000.00	$ -	$ -	$ -	$ -	$ -	$ 2,000.00
New Computer/Software/Equipment	$ 1,000.00	$ -	$ -	$ -	$ -	$ -	$ 1,000.00
In State Travel/Conferences	$ 3,000.00	$ -	$ -	$ -	$ -	$ -	$ 3,000.00
Out of State Travel/Conferences	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Software Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Office Supplies	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Memberships	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Website/Public Involvement	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Marketing/Outreach	$ 2,000.00	$ -	$ -	$ -	$ -	$ -	$ 2,000.00
Leased Spaces	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Vanpool Subsidies	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Pass-Through	$ -	$ 47,395.00	$ 21,730.00	$ 45,556.00	$ 37,438.00	$ 110,000.00	$ 262,119.00
Total	**$ 180,000.00**	**$ 47,395.00**	**$ 21,730.00**	**$ 45,556.00**	**$ 37,438.00**	**$ 110,000.00**	**$ 442,119.00**
Balance							
Unused/Expired Awards	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Project Contingency/Carryover Funds	$ 70,000.00	$ -	$ -	$ -	$ -	$ -	$ 70,000.00
GWRC Contingency/Fund Balance	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total	**$ 70,000.00**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 70,000.00**

Environmental Services

The State often turns to planning district commissions to assist with environmental planning efforts, and GWRC is no exception. In the past few years, GWRC has served as the primary regional convener and catalyst for programming and planning related to the Chesapeake Bay and nutrient load reduction. In addition, each year GWRC receives a grant from the Virginia Coastal Zone Management (CZM) Program to provide technical assistance and planning support to the local governments of Planning District 16. Through this program GWRC provides staff support to the Regional Stormwater Managers Technical Committee.

In FY19, GWRC completed a Phase III Watershed Implementation Plan (WIP III), and was one of the few regions in the state to hit the 2025 nutrient load targets set by the State of Virginia. Through the Native Plants program, a demonstration garden was created in King George County to showcase native plants and encourage residents to utilize these non-invasive species. GWRC also received special funding from the Department of Environmental Quality (DEQ) to facilitate a multi-region WIP III convening.

This year, DEQ anticipates awarding an additional $52,000 to each planning district commission within the Chesapeake Bay watershed, for continued work toward meeting the goals outlined in the WIP III. These funds would be available starting October 1, 2019, and would require a $13,000 match. DEQ hopes to make this an ongoing source of funding for Bay planning district commissions.



GWRC FY20 Budget (Final) Environmental Services	731800 CZM TA*	New WIP III - A	New WIP III - B	Total
Prior Year Balance				
Total	**$ -**	**$ -**	**$ -**	**$ -**
Revenues				
Federal Contracts	$ -	$ -	$ -	$ -
State Contracts	$ 34,500.00	$ 21,500.00	$ 52,000.00	$ 108,000.00
Local Dues - Caroline	$ -	$ -	$ 964.61	$ 964.61
Local Dues - Fredericksburg	$ -	$ -	$ 1,017.26	$ 1,017.26
Local Dues - King George	$ -	$ -	$ 816.36	$ 816.36
Local Dues - Spotsylvania	$ -	$ -	$ 4,840.56	$ 4,840.56
Local Dues - Stafford	$ -	$ -	$ 5,361.21	$ 5,361.21
Other	$ -	$ -	$ -	$ -
Total	**$ 34,500.00**	**$ 21,500.00**	**$ 65,000.00**	**$ 121,000.00**
Expenses				
Personnel (Salary + Fringe + Indirect)	$ 5,000.00	$ -	$ 10,000.00	$ 15,000.00
Consultants	$ 29,500.00	$ 18,000.00	$ 55,000.00	$ 102,500.00
Capacity Building Efforts	$ -	$ -	$ -	$ -
HMIS	$ -	$ -	$ -	$ -
Meetings	$ -	$ -	$ -	$ -
New Computer/Software/Equipment	$ -	$ -	$ -	$ -
In State Travel/Conferences		$ -	$ -	
Out of State Travel/Conferences	$ -	$ -	$ -	$ -
Software Maintenance	$ -	$ -	$ -	$ -
Office Supplies	$ -	$ -	$ -	$ -
Memberships	$ -	$ -	$ -	$ -
Website/Public Involvement	$ -	$ -	$ -	$ -
Marketing/Outreach	$ -	$ -	$ -	$ -
Leased Spaces	$ -	$ -	$ -	$ -
Vanpool Subsidies	$ -	$ -	$ -	$ -
Pass-Through	$ -	$ -	$ -	$ -
Total	**$ 34,500.00**	**$ 18,000.00**	**$ 65,000.00**	**$ 117,500.00**
Balance				
Unused/Expired Awards	$ -	$ -	$ -	$ -
Project Contingency/Carryover Funds	$ -		$ -	$ -
GWRC Contingency/Fund Balance	$ -	$ 3,500.00	$ -	$ 3,500.00
Total	**$ -**	**$ 3,500.00**	**$ -**	**$ 3,500.00**

*The CZM TA grant does require a 1:1 match, but GWRC meets this requirement through in-kind contributions by local jurisdiction staff, community partners, and volunteers. The value of these in-kind contributions is not reflected in the GWRC budget.

Human Services

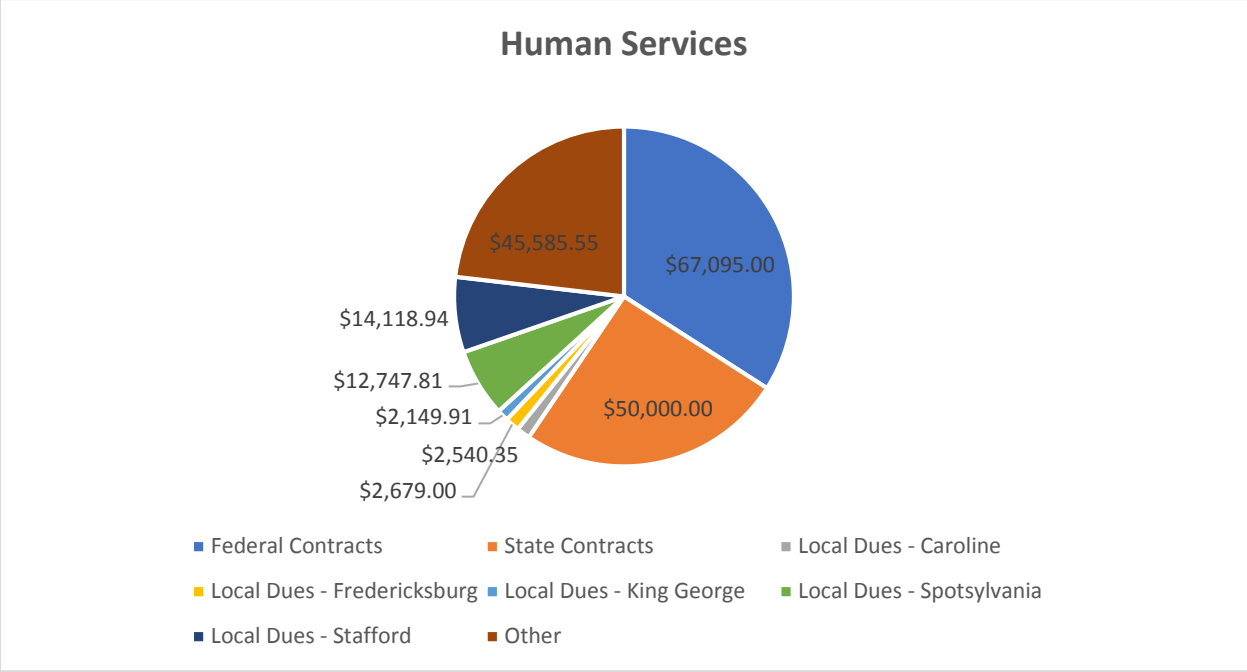
GWRC serves as the lead agency for the Fredericksburg Regional Continuum of Care (CoC), the network of community partners working together to prevent and end homelessness within Planning District 16. As the lead agency, GWRC staff are responsible for submitting collaborative grant applications, collecting and reporting data on all persons accessing homeless services, providing technical assistance to providers, and collaborating with community stakeholders to refine the homeless services system.

The CoC is now more than 50 members strong and generates more than $1.4 million for the community each year through collaborative grant applications written and submitted by GWRC on behalf of multiple partners. 2,557 people experiencing or at risk of homelessness were served by the CoC in FY18, and 1,018 callers to the CoC's helpline were assisted with housing resources over a recent three-month period. The CoC is also responsible for the annual "Point-in-Time" or PIT count, which is used for federal social service allocations and the US Census. The CoC also contracts for the community's HMIS system, which is required for all state and federal grants for homeless services and facilitates excellent data collection, which allows the CoC to make data-informed decisions about how to best structure the community's services. If we did not have a regional CoC with the current level of staffing, our area partners could become ineligible for many state and federal grants.

In the most recent year, the City of Fredericksburg and Mary Washington Hospital made investments in the CoC beyond the local allocation for the Unsheltered Homelessness Initiative Pilot.

Most of the Human Services funding in the GWRC budget is for staffing, with an additional $40,000 in pass-through funding. This pass-through funding is the only significant change from the FY19 budget.

Also, while not reflected in the budget, the CoC will be receiving an AmeriCorps VISTA Member through the Virginia Housing Alliance (VHA) at no cost to GWRC. The Virginia Housing Development Authority (VHDA) will provide the match for this position to VHA directly.



GWRC FY20 Budget (Final) Human Services	731500 HUD CoC HMIS	731503 HUD CoC Planning	731553 VHSP	731505 Unsheltered	731510 RUW Coord Assess	738000 HMIS Agency Fees	Total
Prior Year Balance							
Total	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Revenues							
Federal Contracts	$ 55,125.00	$ 11,970.00	$ -	$ -	$ -	$ -	$ 67,095.00
State Contracts	$ -	$ -	$ 50,000.00	$ -	$ -	$ -	$ 50,000.00
Local Dues - Caroline	$ 1,390.75	$ 222.08	$ 927.51	$ -	$ -	$ -	$ 2,540.35
Local Dues - Fredericksburg	$ 1,466.66	$ 234.21	$ 978.14	$ -	$ -	$ -	$ 2,679.00
Local Dues - King George	$ 1,177.00	$ 187.95	$ 784.96	$ -	$ -	$ -	$ 2,149.91
Local Dues - Spotsylvania	$ 6,978.97	$ 1,114.45	$ 4,654.39	$ -	$ -	$ -	$ 12,747.81
Local Dues - Stafford	$ 7,729.62	$ 1,234.31	$ 5,155.00	$ -	$ -	$ -	$ 14,118.94
Other	$ -	$ -	$ -	$ 20,000.00	$ 20,000.00	$ 5,585.55	$ 45,585.55
Total	**$ 73,868.00**	**$ 14,963.00**	**$ 62,500.00**	**$ 20,000.00**	**$ 20,000.00**	**$ 5,585.55**	**$ 196,916.55**
Expenses							
Personnel (Salary + Fringe + Indirect)	$ 73,868.00	$ 14,963.00	$ 49,500.00	$ -	$ -	$ -	$ 138,331.00
Consultants	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Capacity Building Efforts	$ -	$ -	$ -	$ -	$ -	$ -	$ -
HMIS	$ -	$ -	$ 10,000.00	$ -	$ -	$ 5,585.55	$ 15,585.55
Meetings	$ -	$ -	$ -	$ -	$ -	$ -	$ -
New Computer/Software/Equipment	$ -	$ -	$ 1,000.00	$ -	$ -	$ -	$ 1,000.00
In State Travel/Conferences	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ 2,000.00
Out of State Travel/Conferences	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Software Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Office Supplies	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Memberships	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Website/Public Involvement	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Marketing/Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Leased Spaces	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Vanpool Subsidies	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Pass-Through	$ -	$ -	$ -	$ 20,000.00	$ 20,000.00	$ -	$ 40,000.00
Total	**$ 73,868.00**	**$ 14,963.00**	**$ 62,500.00**	**$ 20,000.00**	**$ 20,000.00**	**$ 5,585.55**	**$ 196,916.55**
Balance							
Unused/Expired Awards	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Project Contingency/Carryover Funds	$ -	$ -	$ -	$ -	$ -	$ -	$ -
GWRC Contingency/Fund Balance	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**

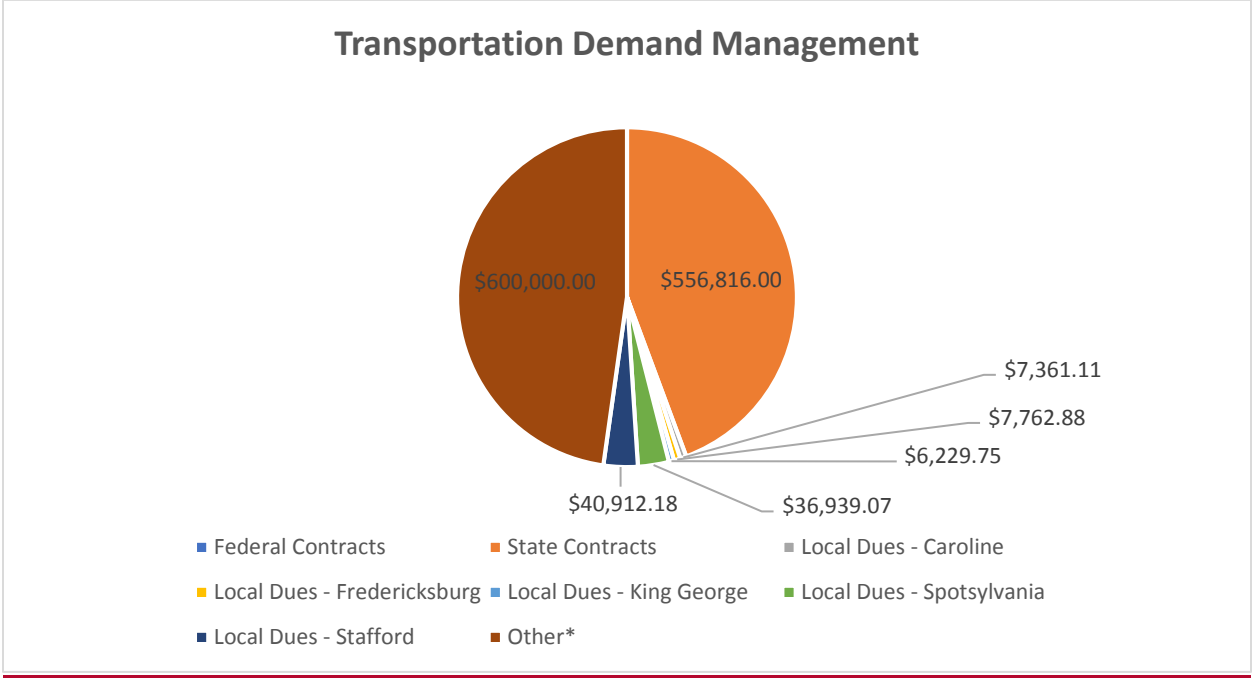
Transportation Demand Management

GWRC has long been known for its nationally-recognized Transportation Demand Management (TDM) program, GWRideConnect. This program is the free ridesharing service in the region that connects residents to transportation solutions other than driving alone. GWRideConnect provides information on carpooling, vanpooling and transit options that will make commutes easier, faster, less expensive, and better for the environment. The program is so popular they enjoy more than 14,000 facebook followers.

As a part of the TDM program, the organization also runs the AdVANtage Self-Insurance Program for vanpool operators. This program provides one of only two vanpool insurance options in the nation and makes it possible for our region to have one of the largest vanpool fleets in the country.

Due to the tremendous efforts of a very small staff, more than 81 million vehicle miles are reduced each year through the work of GWRideConnect. In addition, GWRC participates in the Vanpool Alliance Program, which generates $1.2 million each year for transit capital improvement.

In FY20 we will be looking at making some programmatice changes, looking at new technology, and considering how to reach millenial and younger commuters and encourage them to look at transportation options.



GWRC FY20 Budget (Final) Transportation Demand Management	731701 CMAQ Leases	731717 CMAQ	734100 DRPT Rideshare	New DRPT Vanpool	734130 I-395 VanStart	738018 AdVANtage	Total
Prior Year Balance							
Total	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Revenues							
Federal Contracts	$ -	$ -	$ -	$ -	$ -	$ -	$ -
State Contracts	$ 30,000.00	$ 125,000.00	$ 310,662.00	$ 86,154.00	$ 5,000.00	$ -	$ 556,816.00
Local Dues - Caroline	$ -	$ -	$ 5,762.90	$ 1,598.22	$ -	$ -	$ 7,361.11
Local Dues - Fredericksburg	$ -	$ -	$ 6,077.44	$ 1,685.45	$ -	$ -	$ 7,762.88
Local Dues - King George	$ -	$ -	$ 4,877.17	$ 1,352.58	$ -	$ -	$ 6,229.75
Local Dues - Spotsylvania	$ -	$ -	$ 28,919.01	$ 8,020.07	$ -	$ -	$ 36,939.07
Local Dues - Stafford	$ -	$ -	$ 32,029.49	$ 8,882.69	$ -	$ -	$ 40,912.18
Other*	$ -	$ -	$ -	$ -	$ -	$ 600,000.00	$ 600,000.00
Total	**$ 30,000.00**	**$ 125,000.00**	**$ 388,328.00**	**$ 107,693.00**	**$ 5,000.00**	**$ 600,000.00**	**$ 1,256,021.00**
Expenses							
Personnel (Salary + Fringe + Indirect)	$ -	$ 92,654.00	$ 307,619.00	$ 72,693.00	$ -	$ -	$ 472,966.00
Consultants	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Capacity Building Efforts	$ -	$ -	$ -	$ -	$ -	$ -	$ -
HMIS	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Meetings	$ -	$ -	$ -	$ -	$ -	$ -	$ -
New Computer/Software/Equipment	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ 2,000.00
In State Travel/Conferences	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ 2,000.00
Out of State Travel/Conferences	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ 2,000.00
Software Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Office Supplies	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Memberships	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Website/Public Involvement	$ -	$ -	$ 800.00	$ -	$ -	$ -	$ 800.00
Marketing/Outreach	$ -	$ 32,346.00	$ 67,359.00	$ 20,000.00	$ -	$ -	$ 119,705.00
Leased Spaces	$ 30,000.00	$ -	$ 6,550.00	$ -	$ -	$ -	$ 36,550.00
Vanpool Subsidies	$ -	$ -	$ -	$ 15,000.00	$ 5,000.00	$ -	$ 20,000.00
Pass-Through	$ -	$ -	$ -	$ -	$ -	$ 600,000.00	$ 600,000.00
Total	**$ 30,000.00**	**$ 125,000.00**	**$ 388,328.00**	**$ 107,693.00**	**$ 5,000.00**	**$ 600,000.00**	**$ 1,256,021.00**
Balance							
Unused/Expired Awards	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Project Contingency/Carryover Funds	$ -	$ -	$ -	$ -	$ -	$ -	$ -
GWRC Contingency/Fund Balance	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**

*The $600,000 in "Other" Revenues is payments by members of the AdVANtage Vanpool Self Insurance Pool that pass through GWRC to the Virginia Department of the Treasury's Division of Risk Management.

Rural Transportation

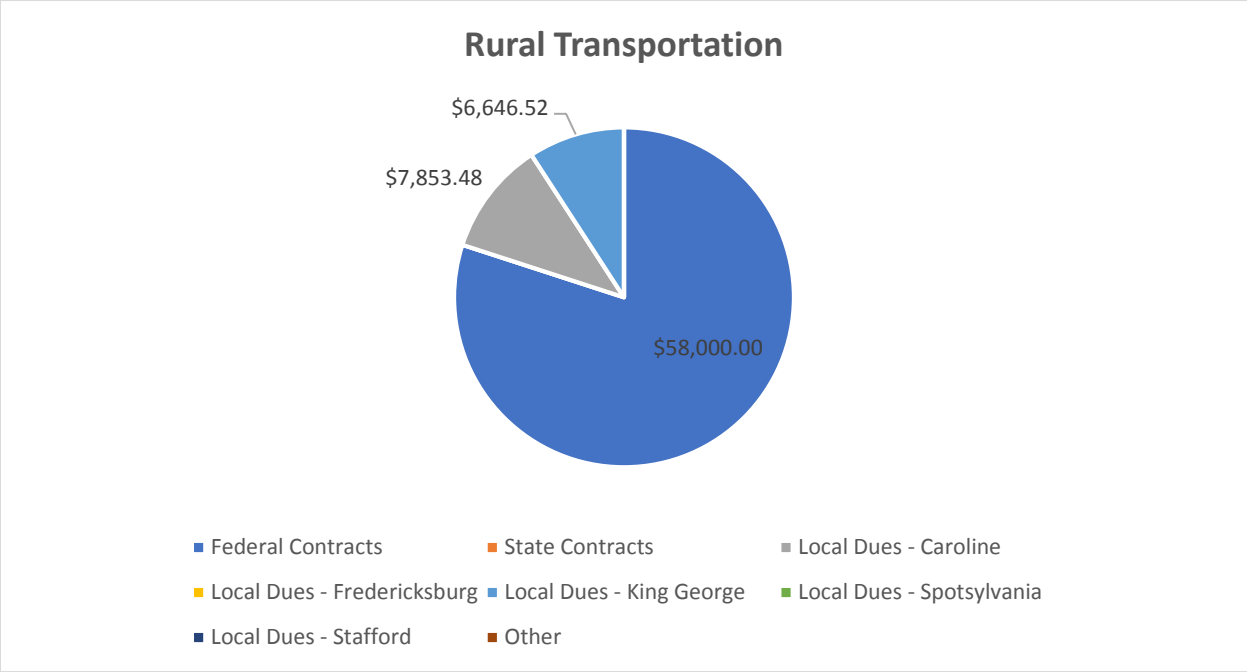
Planning districts with rural areas are awarded $58,000 each year to conduct transportation planning in the region. This funding is matched with $14,500 in local government contributions to create the rural transportation planning program.

While relatively small, the work completed this year played a key role in generating $8.8 million of SMART SCALE project investment in King George County.

Other key accomplishments over the last three years include:

- Worked with a coalition to successfully push for the Governor Nice Bridge project
- Helped Caroline County with the High Speed Rail Study
- Completed the 2045 Rural Long Range Transportation Plan
- Completed Transit Studies for Caroline and King George Counties
- Helped King George County with some RTA Research
- Developed new Land Use data for King George and Caroline Counties
- Completed the sections of the FAMPO Congestion Management Process study for King George and Caroline
- Started the 2050 Rural Long Range Transportation Plan
- Helped King George and Caroline Counties with Smart Scale Round 2 and 3 applications including the Dahlgren Base turn lane project, three US 301 projects, and the Rte 206/Rte 218 Right Turn Lane project.

In FY20 the rural program will address Caroline County and King George County transportation study needs and link to economic development opportunities, including Opportunity Zone tax incentives, where possible. GWRC plans to begin to work with Caroline and King George on a Route 2 Corridor Study (Caroline County), Small Area Plan Study for Bowling Green and Port Royal (Caroline County), and a study to develop and prioritize King George County Transportation.



GWRC FY20 Budget (Final) Rural Transportation Services	Rural Transportation Services
Prior Year Balance	
Total	**$ -**
Revenues	
Federal Contracts	$ 58,000.00
State Contracts	$ -
Local Dues - Caroline	$ 7,853.48
Local Dues - Fredericksburg	$ -
Local Dues - King George	$ 6,646.52
Local Dues - Spotsylvania	$ -
Local Dues - Stafford	$ -
Other	$ -
Total	**$ 72,500.00**
Expenses	
Personnel (Salary + Fringe + Indirect)	$ 71,500.00
Consultants	$ -
Capacity Building Efforts	$ -
HMIS	$ -
Meetings	$ -
New Computer/Software/Equipment	$ -
In State Travel/Conferences	$ 1,000.00
Out of State Travel/Conferences	$ -
Software Maintenance	$ -
Office Supplies	$ -
Memberships	$ -
Website/Public Involvement	$ -
Marketing/Outreach	$ -
Leased Spaces	$ -
Vanpool Subsidies	$ -
Pass-Through	$ -
Total	**$ 72,500.00**
Balance	
Unused/Expired Awards	$ -
Project Contingency/Carryover Funds	$ -
GWRC Contingency/Fund Balance	$ -
Total	**$ -**

FAMPO

The Fredericksburg Area Metropolitan Planning Organization's (FAMPO) mission is to provide a cooperative, continuous and comprehensive ("3C") transportation planning process to build regional agreement on transportation investments, that balance roadway, public transit, bicycle, pedestrian, and other transportation needs and support regional land use, economic, and environmental goals for the safe and efficient movement of people and goods. Special emphasis is placed on providing equal access to a variety of transportation choices and effective public involvement in the transportation planning process.

FAMPO is a federally-mandated agency that is responsible for making policy on local transportation issues and deciding how to spend federal money on transportation projects within the metropolitan planning area.

FAMPO works diligently to address one of our region's most pressing concerns – transportation congestion. Having been noted as home to one of the most heavily congested corridors in the United States, and likely to continue to face challenges with expected heavy population growth, FAMPO looks long and mid-range to find and fund multimodal solutions. FAMPO addresses some of the region's most significant challenges like roadway and transit congestion, safety, public health and equity while aiming to encourage integrated decision-making across disciplines, especially land use and the environment.

In FY19 alone $43.1 million in SMART SCALE Round 3 (Virginia's Transportation funding prioritization program) funding was brought into our region through collaboration between FAMPO, VDOT, and the localities. In addition, $16.4 million in funding was awarded to seven new projects as of FY19 in the region through the following FAMPO funding sources: Congestion Mitigation Air Quality (CMAQ) Improvement Program and Regional Surface Transportation Program (RSTP) Funding. In terms of return on investment, the urban local match of $58,000 in local funds leveraged $522,000 in Federal Funding plus FAMPO SMART SCALE projects.

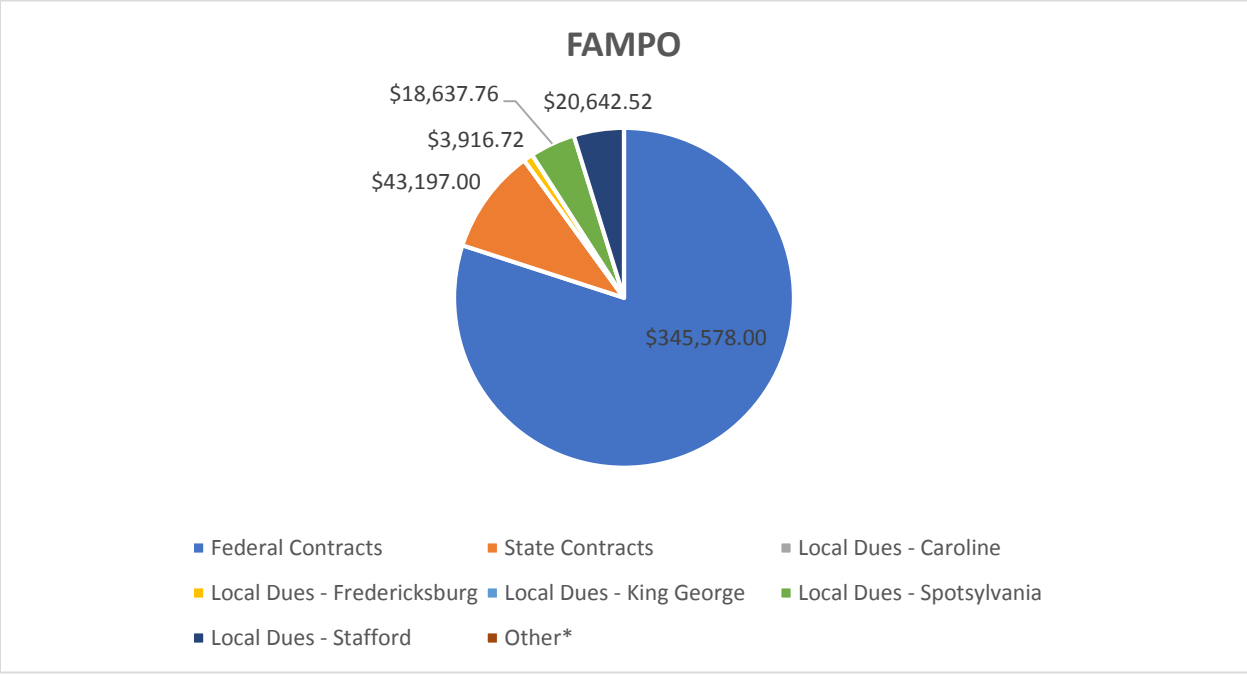
FAMPO's plan of work is determined by the FAMPO Policy Committee and is reflected primarily in the Unified Planning Work Program (UPWP). This year FAMPO revisited their UPWP process and engaged an outside consultant to provide a peer review and recommendations in terms of staffing and scope of work. That UPWP and related documents suggest the following plan of work for FAMPO in FY20:

- Complete 2050 Long-Range Transportation Plan (LRTP)
- Complete FY21-24 Transportation Improvement Plan (TIP)
- Update Public Participation Plan
- Update Title VI Plan
- Update FAMPO website
- Update prioritization methodologies for LRPT, TIP, and CMAQ/RSTP funding to be compliant with new federal requirements
- Continue to implement new federal requirements for performance-based planning and programming and integrate into the FAMPO planning processes
- Complete Lafayette Blvd. Multimodal Study
- Support VDOT studies in the FAMPO region
- Potentially complete additional FAMPO I-95 Interchange Study

Because they are addressing a tremendous need, FAMPO has been able to garner significant financial resources. Previously operating with a small staff and relying heavily on contractors, the increased

financial resources will allow FAMPO to expand their staff to do more work in-house. In FY19, FAMPO was able to move a part-time Regional Planner to full-time and hire a Deputy Administrator to fill the vacant Principal Planner position, and in FY20 FAMPO staff will be expanding to include ~~a Deputy Administrator,~~ a Modeler~~,~~ and a full-time Administrative Assistant.

Revenues	
Federal Contracts	$2,237,381.00
State Contracts	$106,360.50
Local Dues - Caroline	$0.00
Local Dues - Fredericksburg	$5,755.85
Local Dues - King George	$0.00
Local Dues - Spotsylvania	$27,389.27
Local Dues - Stafford	$30,335.38
Other	$42,880.00
Total	**$2,450,102.00**



GWRC FY20 Budget (Final) FAMPO	MPO PL	MPO 5303	5303 Carryover	2050 LRTP	Public Involvement	Regionally Significant Projects UPC	Regional Bike/Ped	Lafayette - VDOT	Lafayette - DRPT	Gateway Blvd. Extended TIA	Smart Scale Tool	Total
Prior Year Balance												
Total	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**
Revenues												
Federal Contracts	$ 345,578.00	$ 143,446.00	$ 18,954.00	$ 405,000.00	$ 265,000.00	$ 697,000.00	$ 10,000.00	$ 250,000.00		$ 27,403.00	$ 75,000.00	$ 2,237,381.00
State Contracts	$ 43,197.00	$ 17,931.00	$ 2,352.50	$ -	$ -	$ -	$ -	$ -	$ 42,880.00	$ -	$ -	$ 106,360.50
Local Dues - Caroline	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Local Dues - Fredericksburg	$ 3,916.72	$ 1,625.82	$ 213.30	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 5,755.85
Local Dues - King George	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Local Dues - Spotsylvania	$ 18,637.76	$ 7,736.50	$ 1,015.01	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 27,389.27
Local Dues - Stafford	$ 20,642.52	$ 8,568.67	$ 1,124.19	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 30,335.38
Other*	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 42,880.00	$ -	$ -	$ 42,880.00
Total	**$ 431,972.00**	**$ 179,308.00**	**$ 23,659.00**	**$ 405,000.00**	**$ 265,000.00**	**$ 697,000.00**	**$ 10,000.00**	**$ 250,000.00**	**$ 85,760.00**	**$ 27,403.00**	**$ 75,000.00**	**$ 2,450,102.00**
Expenses												
Personnel (Salary + Fringe + Indirect)	$ 251,972.00	$ 128,108.00	$ 23,659.00	$ 290,000.00	$ 178,100.00	$ -	$ 2,000.00	$ 125,000.00	$ 35,760.00	$ -	$ -	$ 1,034,599.00
Consultants	$ 60,000.00	$ 25,000.00	$ -	$ 105,000.00	$ 45,000.00	$ 697,000.00	$ -	$ 125,000.00	$ 50,000.00	$ 27,403.00	$ 75,000.00	$ 1,209,403.00
Capacity Building Efforts	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
HMIS	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Meetings	$ 500.00	$ 700.00	$ -	$ -	$ 1,100.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 2,300.00
New Computer/Software/Equipment	$ 12,500.00	$ 3,500.00	$ -	$ -	$ 3,000.00	$ -	$ 5,000.00	$ -	$ -	$ -	$ -	$ 24,000.00
In State Travel/Conferences	$ 3,500.00	$ 3,500.00	$ -	$ -	$ -	$ -	$ 2,000.00	$ -	$ -	$ -	$ -	$ 9,000.00
Out of State Travel/Conferences	$ 7,500.00	$ 7,500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 15,000.00
Software Maintenance	$ 14,000.00	$ 3,000.00	$ -	$ -	$ 1,500.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 18,500.00
Office Supplies	$ 3,000.00	$ 3,000.00	$ -	$ -	$ 1,300.00	$ -	$ 1,000.00	$ -	$ -	$ -	$ -	$ 8,300.00
Memberships	$ 4,000.00	$ 5,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 9,000.00
Website/Public Involvement	$ -	$ -	$ -	$ -	$ 25,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 25,000.00
Marketing/Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Leased Spaces	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Vanpool Subsidies	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Pass-Through	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total	**$ 356,972.00**	**$ 179,308.00**	**$ 23,659.00**	**$ 395,000.00**	**$ 255,000.00**	**$ 697,000.00**	**$ 10,000.00**	**$ 250,000.00**	**$ 85,760.00**	**$ 27,403.00**	**$ 75,000.00**	**$ 2,355,102.00**
Balance												
Unused/Expired Awards	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Project Contingency/Carryover Funds**	$ 75,000.00	$ -	$ -	$ 10,000.00	$ 10,000.00	$ -	$ -	$ -	$ -	$ -	$ -	$ 95,000.00
GWRC Contingency/Fund Balance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Total	**$ 75,000.00**	**$ -**	**$ -**	**$ 10,000.00**	**$ 10,000.00**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ 95,000.00**

*The $42,880 in "Other" revenues is match for the Lafayette Blvd Study contributed by the City of Fredericksburg (above and beyond local dues).
**The $75,000 in Project Contingency/Carryover Funds is intended to offset the impact of the FAMPO portion of the local dues reduction.

GWRC FY20 Budget (Final) Legislative Services	Total
Prior Year Balance	
Total	**$ -**
Revenues	
Federal Contracts	$ -
State Contracts	$ -
Local Dues - Caroline	$ 5,000.00
Local Dues - Fredericksburg	$ 5,000.00
Local Dues - King George	$ 5,000.00
Local Dues - Spotsylvania	$ 5,000.00
Local Dues - Stafford	$ 5,000.00
Other	$ -
Total	**$ 25,000.00**
Expenses	
Personnel (Salary + Fringe + Indirect)	$ -
Consultants	$ 25,000.00
Capacity Building Efforts	$ -
HMIS	$ -
Meetings	$ -
New Computer/Software/Equipment	$ -
In State Travel/Conferences	$ -
Out of State Travel/Conferences	$ -
Software Maintenance	$ -
Office Supplies	$ -
Memberships	$ -
Website/Public Involvement	$ -
Marketing/Outreach	$ -
Leased Spaces	$ -
Vanpool Subsidies	$ -
Pass-Through	$ -
Total	**$ 25,000.00**
Balance	
Unused/Expired Awards	$ -
Project Contingency/Carryover Funds	$ -
GWRC Contingency/Fund Balance	$ -
Total	**$ -**

GWRC FY20 Budget (Final) Other Services	737001 LEPC	734000 DHCD TA	Currently Unallocated	Total
Prior Year Balance				
Total	**$ -**	**$ -**	**$ -**	**$ -**
Revenues				
Federal Contracts	$ -	$ -	$ -	$ -
State Contracts	$ -	$ 75,000.00	$ -	$ 75,000.00
Local Dues - Caroline	$ 1,664.89	$ -	$ 306.56	$ 1,971.45
Local Dues - Fredericksburg	$ 1,534.71	$ -	$ 323.29	$ 1,858.00
Local Dues - King George	$ 1,409.02	$ -	$ 259.44	$ 1,668.46
Local Dues - Spotsylvania	$ 7,302.92	$ -	$ 1,538.37	$ 8,841.29
Local Dues - Stafford	$ 8,088.46	$ -	$ 1,703.83	$ 9,792.29
Other	$ -	$ -	$ -	$ -
Total	**$ 20,000.00**	**$ 75,000.00**	**$ 4,131.50**	**$ 99,131.50**
Expenses				
Personnel (Salary + Fringe + Indirect)	$ -	$ -	$ -	$ -
Consultants	$ -	$ -	$ -	$ -
Capacity Building Efforts	$ -	$ -	$ -	$ -
HMIS	$ -	$ -	$ -	$ -
Meetings	$ -	$ -	$ -	$ -
New Computer/Software/Equipment	$ -	$ -	$ -	$ -
In State Travel/Conferences	$ -	$ -	$ -	$ -
Out of State Travel/Conferences	$ -	$ -	$ -	$ -
Software Maintenance	$ -	$ -	$ -	$ -
Office Supplies	$ -	$ -	$ -	$ -
Memberships	$ -	$ -	$ -	$ -
Website/Public Involvement	$ -	$ -	$ -	$ -
Marketing/Outreach	$ -	$ -	$ -	$ -
Leased Spaces	$ -	$ -	$ -	$ -
Vanpool Subsidies	$ -	$ -	$ -	$ -
Pass-Through	$ 20,000.00	$ -	$ -	$ 20,000.00
Total	**$ 20,000.00**	**$ -**	**$ -**	**$ 20,000.00**
Balance				
Unused/Expired Awards	$ -	$ -	$ -	$ -
Project Contingency/Carryover Funds	$ -	$ -	$ -	$ -
GWRC Contingency/Fund Balance	$ -	$ 75,000.00	$ 4,131.50	$ 79,131.50
Total	**$ -**	**$ 75,000.00**	**$ 4,131.50**	**$ 79,131.50**

Appendix A
Impact of $20,000 Reduction in Local Dues

The following charts show the potential impact of a $20,000 reduction in local dues. These charts illustrate how this reduction would impact GWRC, FAMPO, Legislative Services, and Emergency Planning if distributed proportionally. Because local dues are used to match state and federal grants, a $20,000 reduction in local dues translates to a $90,608 reduction in funding that can no longer be matched, for a total loss of $110,608.

	GWRC (excluding Rural Transportation)	Rural Transportation	FAMPO	Legislative Services	Regional Emergency Planning Committee	TOTAL
Local Dues - Caroline	$11,173	$7,853	$0	$5,000	$1,665	$25,691
Local Dues - Fredericksburg	$11,782	$0	$5,756	$5,000	$1,535	$24,073
Local Dues - King George	$9,455	$6,647	$0	$5,000	$1,409	$22,511
Local Dues - Spotsylvania	$56,066	$0	$27,389	$5,000	$7,303	$95,758
Local Dues - Stafford	$62,097	$0	$30,335	$5,000	$8,088	$105,520
TOTAL	$150,573	$14,500	$63,480	$25,000	$20,000	$273,553
Percent of Total Local Dollars	55.04%	5.30%	23.21%	9.14%	7.31%	100.00%
TOTAL Less Rural Transportation	$150,573	$0	$63,480	$25,000	$20,000	$259,053
Percent of Total Local Less Rural Transportation	58.12%	0.00%	24.50%	9.65%	7.72%	100.00%
Match Requirement	25.00%	25.00%	10.00%	0.00%	0.00%	
Proportional $20,000 Match Loss	**$11,625**	**$0**	**$4,901**	**$1,930**	**$1,544**	**$20,000**
Additional State/Federal Loss	**$46,500**	**$0**	**$44,108**	**$0**	**$0**	**$90,608**
Total Loss ($20,000 local and associated state/federal funds)	**$58,124**	**$0**	**$49,009**	**$1,930**	**$1,544**	**$110,608**

	Match Loss	Additional Loss	TOTAL LOSS
GWRC	$11,625	$46,500	$58,124
FAMPO	$4,901	$44,108	$49,009
LEGISLATIVE	$1,930	$0	$1,930
EMERGENCY PLANNING	$1,544	$0	$1,544
TOTAL	$20,000	$90,608	$110,608

Appendix B
Rates with Leave and Holidays under Fringe Benefits

For the past several years, GWRC has been budgeting annual leave, sick leave, and holidays under the salary line item rather than the fringe benefits line item. The below chart illustrates what the fringe and indirect rates would be if leave and holidays were moved under the fringe benefits line item.

Fringe Benefits	Full Time	Part Time	Total
Total Fringe Benefits	$542,058	$13,462	$555,520
Total Salaries	$795,404	$61,929	$857,332
Fringe Rate (Total Fringe Benefits/Total Salaries)	68.15%	21.74%	64.80%

Indirect Costs	Total
Indirect Salaries	$167,903
Fringe on Indirect Salaries	$100,261
Indirect Costs	$244,527
Total Indirect Costs	$512,691
Total Salaries Less Indirect Salaries	$689,429
Total Fringe Benefits Less Fringe on Indirect Salaries	$455,259
Total Base	$1,144,688
Indirect Rate (Total Indirect Costs/Total Base)	44.79%