

George Washington Regional Commission
FY20 Annual Budget Highlights

The total budget of \$3,410,795 represents a \$451,745 increase from last fiscal year's updated budget.

Local government contributions, in total, are budgeted at \$273,553. This includes the following:

- \$228,553 for GWRC matching funds (dues @ \$0.6344/capita). Nearly all of these funds are committed as matching funds for state and federal grants. Local government contributions will leverage \$1,079,888 in state and federal funds that require matching funds in FY20.
- \$25,000 for legislative services (\$5,000 each locality).
- \$20,000 for the Regional Emergency Planning Committee (dues @ \$0.0555/capita).

Staffing levels will be set at 14 full-time employees, 3 part-time employees, and 1 intern. The staffing levels include two new full-time positions (Modeler for FAMPO and GO Virginia Coordinator) and two new part-time positions (GWRC Administrative Assistant and FAMPO Administrative Assistant). Considerations have been made for a 3% cost of living increase for employees.

Economic Development is budgeted at \$360,000, including \$250,000 to support GWRC's role as support organization and fiscal agent for GO Virginia Region 6 and \$110,000 in pass-through funds for the Cybersecurity Certification Program. GWRC has budgeted 1.2 staff members for this line of work. Significant changes from last fiscal year's updated budget include a decrease in the amount of pass-through funds. As an additional note, \$50,000 in previous fiscal year GO Virginia funding was allocated to GWRC for the Good Jobs Here effort, but this funding is not reflected in GWRC's FY20 budget.

Environmental Services is budgeted at \$56,000, which includes funding for Coastal Zone Management (CZM) and Chesapeake Bay Phase III Watershed Implementation Planning (WIP III). GWRC has budgeted .025 staff members for this line of work. GWRC will continue to utilize consultants to complete the vast majority of grant deliverables. Significant changes from last fiscal year's updated budget include decreases in CZM and WIP III funding.

FAMPO is budgeted at \$1,948,472. GWRC has budgeted 7.5 staff members for this line of work. Significant changes from last fiscal year include increases in Regional Surface Transportation Program (RSTP) funding.

GWRideConnect is budgeted at \$726,021. GWRC has budgeted 3.66 staff members for this line of work. Significant changes from last fiscal year's updated budget include showing the full amount of Congestion Mitigation and Air Quality Improvement Program (CMAQ) funding that GWRideConnect will utilize. This funding has been utilized by GWRideConnect in past fiscal years, but was not included in past budgets.

Human Services is budgeted at \$199,331, including \$159,331 to support GWRC's role as CoC and HMIS Lead Agency for the region and \$40,000 in pass-through funds for the Unsheltered Homelessness

Initiative and Coordinated Assessment project. GWRC has budgeted 1.15 staff members for this line of work. There are no significant changes from last fiscal year's updated budget.

Legislative Services is budgeted at \$25,000. GWRC will continue to utilize Eldon James and Associates for regional legislative services. Though GWRC has provided these services for many years, this line of work was not included in past budgets.

Other Services is budgeted at \$95,971, including \$75,971 to support planning efforts of the PDC and \$20,000 in pass-through funds for the Regional Emergency Planning Committee. GWRC has budgeted .125 staff members for this line of work. There are no significant changes from last fiscal year's updated budget.

Fringe Benefits are estimated to increase by \$98,403 for FY20. This increase is due to a modest increase in health insurance premiums and staffing increases. GWRC currently participates in the Stafford County Health Insurance Plan. The overall Fringe Benefit rate is increasing by 2.63%.

Indirect Costs will increase by approximately \$45,375 for FY20. However, the Indirect Cost rate will decrease by 8.43% primarily due to an increase in the indirect base (denominator), which includes salary and fringe costs.

FY19
Indirect Costs/Indirect Base
516,076/926,673
55.69%

FY20
Indirect Costs/Indirect Base
561,451/1,188,124
47.26%

GEORGE WASHINGTON REGIONAL COMMISSION
 2019 BUDGET
 DEPARTMENTAL FORECAST

	<u>GWRIDE CONNECT</u>	<u>FAMPO</u>	<u>HUMAN SERVICES</u>	<u>ECONOMIC DEVELOPMENT</u>	<u>ENVIRONMENTAL SERVICES</u>	<u>LEGISLATIVE SERVICES</u>	<u>OTHER SERVICES</u>	<u>TOTAL</u>
REVENUES								
Federal		\$ 1,806,977	\$ 67,095	\$ -	\$ -		\$ -	\$ 1,874,072
State	626,816	63,497	50,000	360,000	56,000		0	1,156,313
Local Dues	\$273,553 99,205	77,997	34,236	-	0	25,000	20000	256,438
State Technical Assistance	\$75,971		-	-	0		75971	75,971
Other Revenue	-		48,000	-	0			48,000
Total Revenue	\$ 726,021	\$ 1,948,472	\$ 199,331	\$ 360,000	\$56,000	\$25,000	\$95,971	\$ 3,410,795
EXPENDITURES								
<u>Personnel Expenditures</u>								
SALARY	\$ 217,130	\$ 483,120	\$ 63,506	\$ 66,567	1,802		9,182	\$ 841,307
FRINGE	42.54% 92,375	205,536	27,018	28,320	767		3,906	\$ 357,921
INDIRECT	47.26% 146,257	325,426	42,777	44,839	1,214		6,185	\$ 566,698
			-					-
Personnel Expenses	\$ 455,762	\$ 1,014,083	\$ 133,300	\$ 139,726	\$ 3,783	\$ -	\$ 19,273	\$ 1,765,927
<u>Other Expenditures</u>								
Consulting	\$ -	600,000		10,000	47717			\$ 657,717
Marketing/Education	212,825	-	-					\$ 212,825
Subsidies	-	-	-					\$ -
Travel	4,000	14,000	1,000	2,000	1000			\$ 22,000
Legal								\$ -
GRH Local	-	-	-					\$ -
Vanpool Subsidies	15,000	-	-					\$ 15,000
Van Start/Save	-							\$ -
Leased Spaces	18,430							\$ 18,430
Training	-	2,000	1,000	-				\$ 3,000
Meeting Expenses				2,000				\$ 2,000
Professional Dev./Conferences				1,000				\$ 1,000
Equipment		38,000	1,000	2,000				\$ 41,000
Supplies		23,000						\$ 23,000
Other	2,800	24,000	-					\$ 26,800
HMIS System			18,000					\$ 18,000
Pass-Thru			40,000	110,000		25000	20000	\$ 195,000
Capacity Building Efforts				23,000				\$ 23,000
Total Other Exp.	\$ 253,055	\$ 701,000	\$ 61,000	\$ 150,000	\$ 48,717	\$ 25,000	\$ 20,000	\$ 1,258,772
Total Expenditures	\$ 708,817	\$ 1,715,083	\$ 194,300	\$ 289,726	\$ 52,500	\$ 25,000	\$ 39,273	\$ 3,024,699
Surplus/(Deficit)	\$ 17,204	\$ 233,389	\$ 5,031	\$ 70,274	\$ 3,500	\$ -	\$ 56,698	\$ 386,096

	<u>Salaries</u>	<u>Indirect</u>	<u>g&a</u>	<u>Total</u>	
Total Salaries	\$ 1,039,184			\$ 1,039,184	\$ 1,039,184
Total fringe benefits	\$ 442,105			\$ 442,105	\$ 442,105

Fringe Benefits

Rate				42.54%
Fringe	\$ 442,105	\$ -		\$ 442,105

Indirect Costs

Indirect Salaries	\$ 205,667
Fringe on ID Sal	\$ 87,498
Indirect Costs	\$ 268,286
Fringe on indirect	\$ -
Total indirect	\$ 561,451
Indirect Base Rate	\$ 1,188,124
	47.26%

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GWRC
Fringe Benefit Pool
FY20

FY20

I. Schedule of Benefits

B. Social Security	\$	72,731
C. Medicare	\$	13,511
D. Unemployment Ins	\$	-
E. Workers Comp	\$	1,236
F. Retirement	\$	94,227
H. Health Insurance	\$	226,560
I. Life & Disability Ins	\$	33,840

Total Value of Benefits **\$ 442,105**

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GEORGE WASHINGTON REGIONAL COMMISSION
Indirect Expenses
Provisional
FY 2020 - Provisional

Space and Equipment		
Occupancy	\$ 103,933	
Telephone	\$ 9,072	
Equipment Rental/Repairs/Maint	\$ 30,995	
Furn/Fixture Replacement	\$ 15,000	
Equipment Purchase	\$ 2,000	
Total Value Equipment and Space		\$ 161,000

Operations		
Supplies	\$ 11,000	
Postage	\$ 6,000	
Subscriptions/Publications	\$ 1,000	
Professional Fees	\$ 36,000	
ED Moving Expense	\$ 10,000	
Membership	\$ 8,500	
Travel	\$ 3,000	
Meeting Expense	\$ 4,600	
Professional Dev./Conferences	\$ 14,545	
Insurance	\$ 4,541	
Interest	\$ 4,100	
Public Relations	\$ 3,000	
Consultant	\$ 1,000	
Total Value of Operations		\$ 107,286

Total Indirect Cost **\$ 268,286**